FUJITSU

Imagine IT where you're not struggling to stay in control

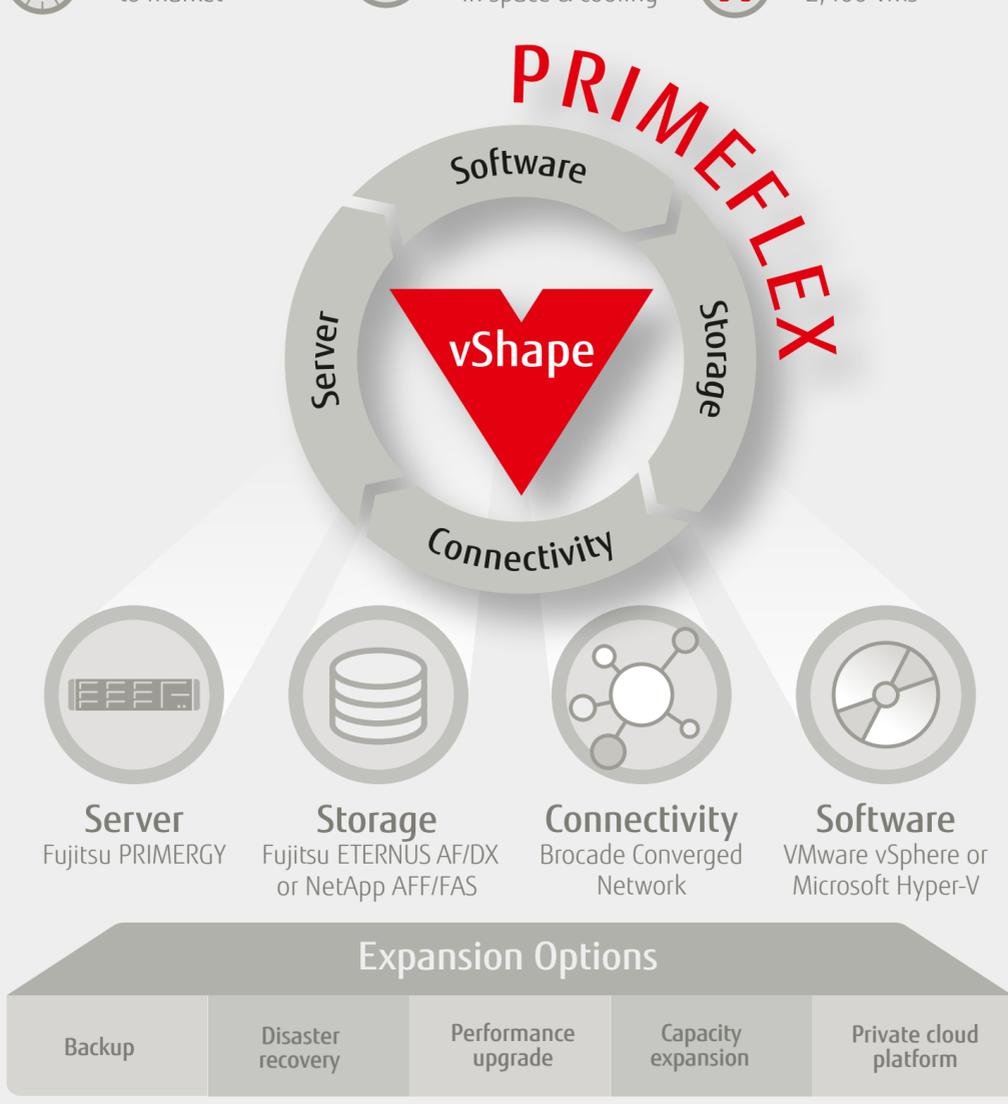**PRIMEFLEX vShape**

- RISK
- CHANGE
- COST
- TIME
- GROWTH
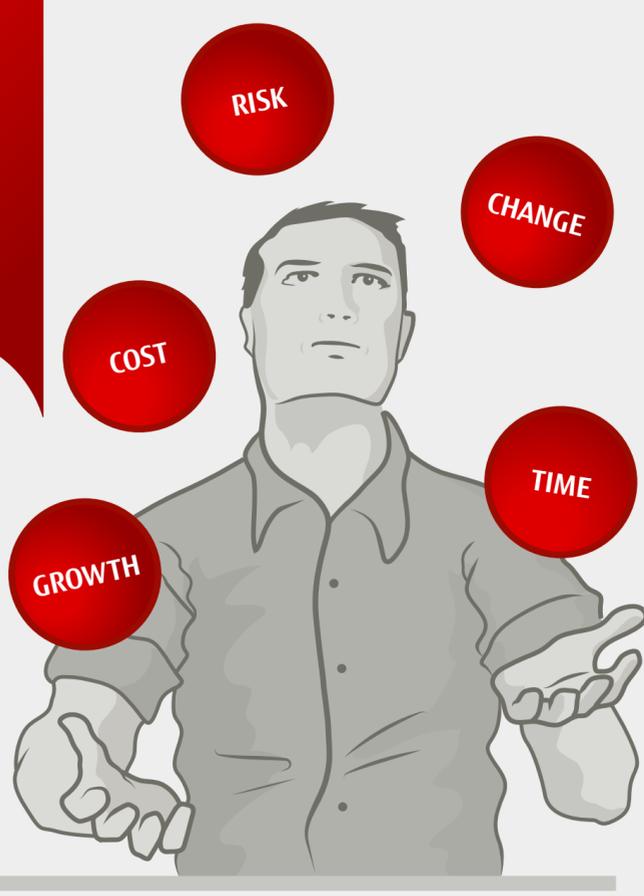
Discover IT …

…where you can get productive within **HOURS**…

…not **WEEKS** or **MONTHS**.

- → **Zero risk**
- → **5 times faster** to market
- → Up to **30 %** less cost
- → Up to **80% reduction** in space & cooling
- → Up to **80% more** performance
- → **Scale** to up to 2,400 VMs

PRIMEFLEX

vShape

- Software
- Storage
- Connectivity
- Server

Server
Fujitsu PRIMERGY

Storage
Fujitsu ETERNUS AF/DX or NetApp AFF/FAS

Connectivity
Brocade Converged Network

Software
VMware vSphere or Microsoft Hyper-V

Expansion Options

| Backup	Disaster recovery	Performance upgrade	Capacity expansion	Private cloud platform

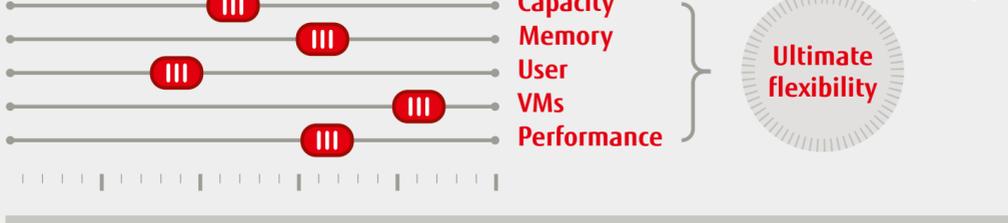## Experience the impact of PRIMEFLEX vShape

What is vShape?

It's an **integrated system** that provides the platform for **virtualization** and **private clouds** comprising of best-of-breed components.

Wow… That sounds a little big for my company though.

No problem – It's also a **flexible configuration** that lets you pick your own starting point.
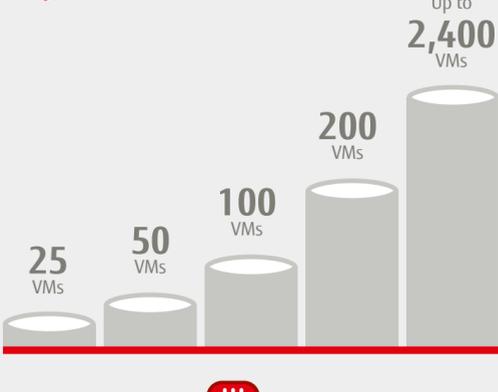
- Choose from **bundles** for 25, 50, 100, 200,… - 2400 virtual machines
- Start small and **scale as you grow**
- The perfect on-ramp for your **cloud strategies**

25 VMs, 50 VMs, 100 VMs, 200 VMs, Up to 2,400 VMs

- Capacity
- Memory
- User
- VMs
- Performance

Ultimate flexibility

Three reasons why vShape works for customers

1 It delivers results **Fast**

- → Reduced risk and time to operation
- → Pre-designed, integrated and tested by Fujitsu
- → Buy only what you need today and scale as you grow

CANONGATE

"Other vendors were proposing discrete components, which just adds complexity and cost, rather than an all-in-one solution. Fujitsu PRIMEFLEX® vShape is standardized, pre-tested and built on great quality technology. It stood out head and shoulders above."

2 It keeps your **Costs** down

Experience cost savings in:
- → **Capex**
  - Infrastructure costs
  - Pay as you grow upgrades
- → **Opex**
  - Administration
  - Power
  - Cooling
  - Space

internezzo
technisch weiter, menschlich näher

"Our internal expenses have decreased by roughly 50%, even though we are now doing much more ourselves."

3 It keeps the **Risk** out of your IT

- → Validated and tested configurations built on best of breed components
- → Pre-sized based on open industry standards
- → Dedicated sizing and installation guides
- → Fujitsu experience from thousands of virtualization projects

morphy richards
smart ideas for your home

"We cannot afford downtime so when we get hit by the unexpected, we need to be prepared. PRIMEFLEX vShape gives us that high availability. Its scalability is also virtually unlimited with capacity easily added so it can grow and adapt to the business' demands."

What's Next?

Discover server virtualization with Fujitsu Integrated System PRIMEFLEX:

→ bcis.global.fujitsu.com/server-virtualization

shaping tomorrow with you